

# THOMAS W. FERSTL

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## MISSION

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I am a highly motivated professional seeking to advance my career in business and real estate consulting.

### **Key Strengths:**

- Financial/Data Analysis
- Report Writing
- Public Speaking
- Instruction
- Problem-Solving
- Organizational Skills

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## PROFESSIONAL EXPERIENCE

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**Ferstl Consulting**, Little Rock, AR 2010 – Present  
*Manager*

- My occupations include and have included:
  - Performing business valuations and litigation support (2017 – Present).
  - Creating and maintaining financial models/dashboards for various businesses (2017 – Present).
  - Teaching as an instructor for the CCIM Institute (2017 – 2019) and as an instructor for IAAO (2025 – Present)
  - Appealing commercial property tax assessments for clients in Arkansas (2017 – 2022; 2025 – Present).
  - Brokering & managing commercial property (2010 – Present).

**Pulaski County Assessor's Office**, Little Rock, AR 2023 – 2024 / 2011 – 2012  
*Commercial Division Manager / Valuation Specialist*

- I was employed by Pulaski County twice, the latter being to oversee the reappraisal of commercial property within the county.

**Uniti Group**, Little Rock, AR 2020 – 2021  
*Director of Finance*

- I was employed by a communications infrastructure REIT. My duties included working on special projects for the accounting department and preparing various financial reports and dashboards for executives.

**BSR**, Little Rock, AR 2013 – 2016  
*Vice President – Investments*

- I was employed by a multifamily REIT with a portfolio of properties in the South. My duties included orchestrating and reporting on acquisitions, dispositions, and refinances as well as assisting with corporate finance and FP&A assignments.

**Metropolitan National Bank**, Little Rock, AR 2007  
*Appraisal Reviewer*

**Affiliated Appraisers**, Little Rock, AR 2001 – 2002  
*Data Collector*

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## FORMAL EDUCATION

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**DePaul University, Kellstadt College of Business**, Chicago, IL 2008 – 2009  
**Master of Business Administration** (Full-time Cohort)

**University of Denver, Daniels College of Business**, Denver, CO 2006 – 2007  
**Master of Science in Real Estate and Construction Management**

**University of Arkansas, Walton College of Business**, Fayetteville, AR 2001 – 2006  
**Bachelor of Science in Business Administration**

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## DESIGNATIONS

- CFAI Chartered Financial Analyst (CFA)
- IAAO Certified Assessment Evaluator (CAE)
- AICPA Accredited in Business Valuation (ABV)
- CCIM Institute Certified Commercial Investment Member (CCIM)
- AM&AA (Inactive) Certified Merger and Acquisition Advisor (CM&AA)

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## CERTIFICATIONS

- CFI Financial Modeling and Valuation Analyst (FMVA)
- CFI Business Intelligence and Data Analyst (BIDA)
- QuickBooks Certified ProAdvisor (Online: Level 1)
- University of Notre Dame Executive Certificate in Negotiation

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## LICENSES

- ASBPA CPA (In-process) — passed FAR, sitting for AUD
- AACD Appraisal Manager
- AREC Arkansas Real Estate License: Broker
- SOS Arkansas Notary Public