

# THOMAS WOLFGANG FERSTL

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## MISSION

I am a highly motivated professional seeking to advance my career in business and real estate consulting.

### **Key Strengths:**

- Financial/Data Analysis
- Report Writing
- Public Speaking
- Instruction
- Problem-Solving
- Organizational Skills

## PROFESSIONAL EXPERIENCE

**Ferstl Consulting**, Little Rock, AR  
*Manager*

2010 – Present

- My occupations include and have included:
  - Performing business valuations and litigation support (2017 – Present).
  - Creating and maintaining financial models/dashboards for various businesses (2017 – Present).
  - Teaching as an instructor for the CCIM Institute (2017 – 2019) and as an instructor for IAAO (2025 – Present).
  - Appealing commercial property tax assessments for clients in Arkansas (2017 – 2022; 2025 – Present).
  - Brokering & managing commercial property (2010 – Present).

**Pulaski County Assessor's Office**, Little Rock, AR  
*Commercial Division Manager / Valuation Specialist*

2023 – 2024 / 2011 – 2012

- I was employed by Pulaski County twice, the latter being to oversee the reappraisal of commercial property within the county.

**Uniti Group**, Little Rock, AR  
*Director of Finance*

2020 – 2021

- I was employed by a communications infrastructure REIT. My duties included working on special projects for the accounting department and preparing various financial reports and dashboards for executives.

**BSR**, Little Rock, AR  
*Vice President – Investments*

2013 – 2016

- I was employed by a multifamily REIT with a portfolio of properties in the South. My duties included orchestrating and reporting on acquisitions, dispositions, and refinances as well as assisting with corporate finance and FP&A assignments.

**Metropolitan National Bank**, Little Rock, AR  
*Appraisal Reviewer*

2007

**Affiliated Appraisers**, Little Rock, AR  
*Data Collector*

2001 – 2002

## FORMAL EDUCATION

**DePaul University, Kellstadt College of Business**, Chicago, IL  
**Master of Business Administration** (Full-time Cohort)

2008 – 2009

**University of Denver, Daniels College of Business**, Denver, CO  
**Master of Science in Real Estate and Construction Management**

2006 – 2007

**University of Arkansas, Walton College of Business**, Fayetteville, AR  
**Bachelor of Science in Business Administration**

2001 – 2006

### DESIGNATIONS

- CFAI
  - IAAO
  - AICPA
  - CCIM Institute
  - AM&AA
- Chartered Financial Analyst (CFA)  
Certified Assessment Evaluator (CAE)  
Accredited in Business Valuation (ABV)  
Certified Commercial Investment Member (CCIM)  
Certified Merger and Acquisition Advisor (CM&AA)

### CERTIFICATIONS

- CFI
  - CFI
  - QuickBooks
  - University of Notre Dame
- Financial Modeling and Valuation Analyst (FMVA)  
Business Intelligence and Data Analyst (BIDA)  
**Certified ProAdvisor (Online)**  
**Executive Certificate in Negotiation**

### LICENSES

- AACD
  - AREC
  - SOS
- Appraisal Manager**  
**Arkansas Real Estate License: Broker**  
**Arkansas Notary Public**